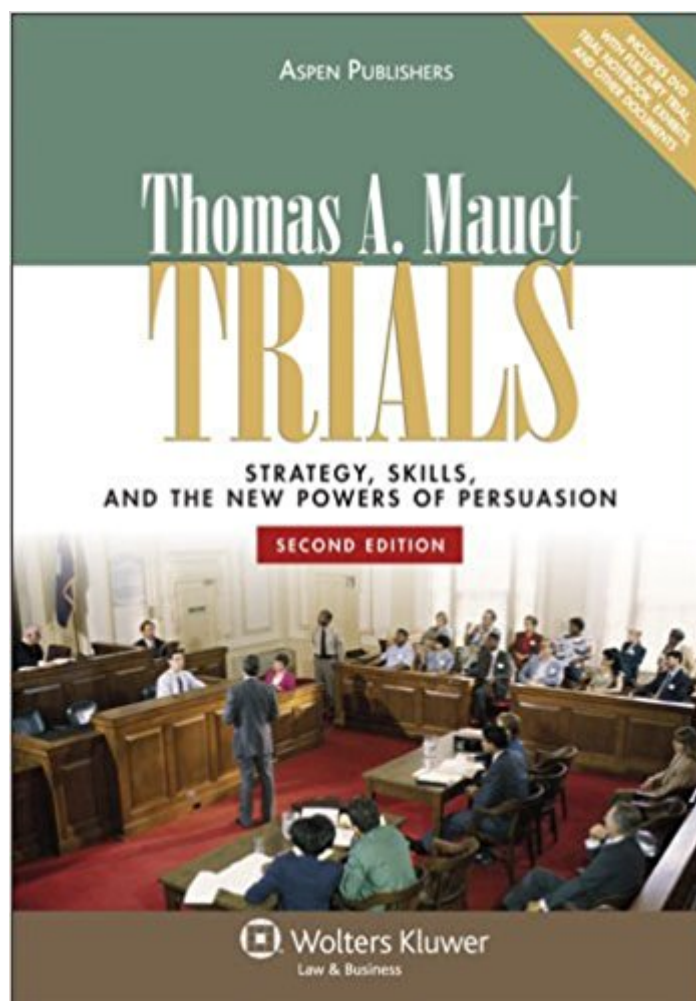


The book was found

# Trials: Strategy, Skills, & New Powers Of Persuasion 2e



## Synopsis

[Companion Website:](#)

<http://www.aspenlawschool.com/books/mauettrials/>

In *Trials, Second Edition*, national trial authority **Thomas Mauet** has organized and clarified contemporary trial theory and practice, emphasizing the jurors' perspective, the increased necessity of an effective opening statement, and the importance now given to visual presentation at trial. With new material on the formalities of the courtroom setting; how lawyers conduct themselves before the judge and jury; the Second Edition of *Trials* features:

- the latest research about jurors; how they process and evaluate people, information, and arguments, and how they reach collective decisions
- crafting and presenting an effective opening statement, with a consistent emphasis on the opening statement's strategic importance
- annotated examples of highly effective opening statements from both the plaintiff's and defendant's attorneys
- creating a visual strategy and using electronic media in opening statements, closing arguments, and expert testimony
- a step-by-step methodology for effective trial strategy and preparation
- analyze the case
- develop a theory, story line, and theme
- create an emotionally compelling presentation
- use a trial preparation checklist and notebook to get organized
- instruction and examples for jury selection, closing arguments, and bench trials (as well as other hearings)
- logical sequence of topics that traces the stages of a jury trial
- consistent internal chapter structure and pedagogy

*The Law* lays out the legal framework for each chapter. *The Jury's Perspective* provides sociological or psychological context. *Substantive Exposition/Instruction* describes pitfalls to avoid at each stage of the trial. *Common Problems* describe pitfalls to avoid at each stage of the trial.

*Complimentary new DVD* with a jury trial of *Gable v. Cannon* that demonstrates trial courtroom procedures, a trial notebook, exhibits, witness examinations, opening statements and closing arguments for civil commercial cases. *The Teacher's Manual* offers Thomas Mauet's advice for organizing and teaching a jury trial advocacy program, including a two-week session and a three-day program.

Timely and practical, **Thomas Mauet** explains and illustrates the strategy, analysis, and

planning of trial litigation with the voice of both courtroom and classroom experience. </p> </p>  
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## Book Information

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## Customer Reviews

Our law school required this book for Trials Practice class. It is well worth the money. It provides excellent samples for each topic, and breaks down the information for quick comprehension. The shipper sent it quickly as well, and I received it in only a couple of days.

fine

I had to purchase this item for my Trial Practice class and I was not disappointed. The book can be a little long at times, but I guess the authors didn't really have a choice in order to get everything across they wanted to. I thought the examples in this book were pretty good. When I felt like I needed to look at something before class, the examples are what I went to first. I probably read those a lot closer than the actual text.

Well, it's a textbook...but it's very practical and informative. It has great examples to help guide you.

This book came in great condition and was well maintained by the previous owner. I would not have a problem purchasing again from this party.

An earlier version of this book was used in my law school class (UVA). I sold it back at the end of the semester and recently bought this edition. Its a good book but a little long-winded at times. Could probably be just as valuable if it were half the length, assuming the right parts were cut. All-in-all, a good book to have on the shelf.

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